

Blaine C. Kennedy

Software Developer - Great Falls, MT

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Summary

Driven and empathetic software engineer dedicated to developing high-quality applications through the implementation of serviceable and well-organized code. My prior career sales taught me how to uphold my integrity, maintain my composure under pressure, and preserve respectful communication with those around me.

Technical Skills

- Ruby
- ROR(Ruby on Rails)
- HTML
- GitHub
- Postico
- Version Control(Git)
- APIs
- Rspec
- Postman
- Heroku
- Active Record
- Learning Java
- TDD(Test Driven Develop)

Projects

WeatherTogether (Group) | [Github](#) | [Deployment](#) | Description:

Developed a Ruby on Rails backend and a JS on React frontend, I worked on both teams. A guessing game for weather - pick a location you think will have the best match to a set of randomly generated weather statistics

- Developed overall scope and design of app and delegated tasks to teammates, developed full game logic and daily cycle triggered by cron jobs, implemented email verification system and implemented API services, along with all logic such as facades to communicate with database and controllers, and implemented CI/CD through CricleCI

Market Money (Solo) | [Github](#) | Description:

Built a Ruby on Rails app serving as an API for locating ATMs based on store locations. Achieved 100% pass rate in Postman tests and maintained 98.15% RSpec test coverage.

- Ruby on Rails Development, API Design and Integration, Active Record for Database Management, Testing: Postman & RSpec, Documentation

Professional Experience

Farmers Insurance - Producer Oklahoma City, OK **Sep 2022 - Aug 2023**
Developed and maintained a comprehensive lead management system using Salesforce, resulting in a **40%** increase in lead conversion rates. Implemented data analysis techniques for high-potential leads and utilized digital tools for post-sale customer service.

Cavender Ford of OKC, Joe Cooper Lincoln of Edmond - Sales Specialist Oklahoma City, OK **Feb 2020 - Aug 2022**
Collaborated within a 6-person team, utilizing digital tools and technology to meet and exceed sales targets. Received training in the "Road to the Sale" method, incorporating technology for sales optimization. Successfully engaged with and managed a diverse customer base, consistently delivering high-level customer service.

Ivy Exploration - Head of Land (Oklahoma) Oklahoma City, OK **Feb 2019 - Feb 2020**
Led land management efforts, employing data analytics and GIS technology for mineral rights acquisition investigations. Negotiated and packaged minerals for sale, leveraging digital tools for market analysis and transaction management. Conducted thorough title searches using digital systems like GIS for accurate ownership records.

Haggard Land Company, Cardinal Resources, Turner Oil and Gas - Landman Oklahoma City, OK **April 2017 - Sept 2018**
Streamlined leasing and mineral acquisitions across diverse basins, leveraging digital tools. Managed ownership reports, curative processes, and well site checks using technology.

Education

Turing School of Software and Design March 2024
Accredited Certificate in Backend Engineering

Set to graduate from the only ACCET accredited, intensive Back-End Software Development coding program. This 7 month, 1500 hour program included the completion of several projects in team and solo environments and extensive training in several languages and frameworks while creating quality code and focusing on industry standards.

Oklahoma City Community College, Oklahoma City, OK 2017
Associate of Science in Business Administration
Eagle Scout, Boy Scouts of America(2009)