# Nathan Hodnett
## Developer
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LinkedIn | GitHub | Portfolio

## SKILLS
**Languages**: React, JavaScript, HTML, Markdown
**Testing**: Test-Driven Development (TDD), End-to-End (E2E) Testing, Unit Testing, Cypress, Mocha, Chai
**Platforms**/**Tools**: REST APIs, Heroku, Vercel, Postman, Git, GitHub, Visual Studio Code
**Design**: CSS, Accessibility, Figma, UI/UX Development, Wireframing, Responsive Design
**Other**: Object-Oriented Programming (OOP), Agile Methodology

## PROJECTS
**My Old Man Said…** (Vercel | GitHub) Solo Project | 6 days | **React Hooks, React Router, Async JS, Cypress**
- Created functionality and user flows based on targeted user stories
- Utilized hooks to successfully pass data from parent component state via props
- Tested using Cypress, implemented fixtures to pass in mock data matching user acceptance criteria

**The Cocktail Lounge** (Vercel | GitHub) Group Project | 10 days  | **Typescript, React Hooks, React Router**
- Implemented TypeScript, leveraging documentation to achieve functionality in a short time frame
- Integrated React-Router to create multi-page user flows, utilizing modular, reusable code
- Utilized Cypress to thoroughly test E2E user flows, testing for both happy and sad paths

**Rancid Tomatillos (**Vercel | GitHub**)** | Pair Project | 6 Days | **React Router, Cypress, CSS, HTML**
- Responsive web application that allows a user to click a movie and display movie details
- Utilized multiple API endpoints and implemented modular React components, props and state

## EXPERIENCE
**Health and Fitness Coach | Flagship Athletic Performance** | San Francisco, CA | 2019 - 2021
- Provided individualized coaching to clients with diverse goals and preferences
- Organized specialty events and seminars, resulting in increased revenue and client acquisition
- Delivered personal training sessions for 10+ clients, resulting in a 95% client retention rate
- Improved gym revenue by 15% through increased client acquisition and retention efforts

**Business Development Director | Macpherson Insurance Agency** | Miami, FL | 2010 - 2019
- Conducted market research and analysis to identify new opportunities and develop strategies
- Drove company growth by expanding into new markets, increasing revenue by 20% YoY
- Led a team of sales professionals to meet and exceed sales targets by over 10% each year
- Served as committee chair for Coral Gables Chamber of Commerce young professionals

**Sales Manager | BMW/Audi/Porsche** | London, United Kingdom | 2006 - 2009
- Managed a team of 12 professionals, providing coaching and guidance to meet sales targets
- Generated leads through research, networking, and cold calling, resulting in increased revenue
- Consistently exceeded targets by over 10% YoY, earning recognition for top sales performance
- Cultivated relationships with key clients, resulting in repeat business and referrals

## EDUCATION
**Turing School of Software & Design** | Denver, CO
- Certificate in Front End Software Engineering (*7-mo intensive, ACCET-accredited program*)

**Leeds Metropolitan University** | Leeds, United Kingdom
- B.A. in Business Administration (*Service Sector Management - Banking, Retail, Hospitality*)